

Get Rid of Performance Appraisals

What is the problem with performance Appraisals?

The Good Intentions and Purposes of Appraisals

Do Appraisals Work?

Why Do We Hang Onto a Process That Doesn't Work?

Times Have Changed

What Do People Do When They Can't Progress (Emotionally, Intellectually, Spiritually)

Faulty Assumptions:

The Bottom Line:

We Need a New Model of Influence

What To Do Instead